



WE BRING THE PARTS STORE TO YOU

K & N Mobile Franchises opens second franchise in Buffalo, New York

Fort Worth, Texas – (Feb. 1, 2009) – K & N Mobile Franchises, Inc., the franchising venture of K & N Electric, Inc., opened its second franchise in Buffalo, New York on Feb. 1, 2009.

John Thurber, K & N Mobile Franchises' second franchisee, is a former franchisee of a large sandwich franchisor. Mr. Thurber lives in Buffalo, and his territory includes several counties in the state of New York. Curtis Nelson, president of K & N Mobile Franchises, Inc., believes the company will sell at least 20 franchises by the end of this year, with an eventual capacity of at least 1,500 franchisees nationwide. The company is in the process of negotiating with several brokers to market the franchise opportunity.

“One of the great things about our business is that it is almost recession proof,” says Nelson. “If the economy is expanding then we sell more products to manufactures, and if the economy is slowing, we sell more products to people that repair machinery.”

“I prefer the slower economy for our business,” adds Nelson. “More prospective customers are looking for ways to cut their cost and improve their efficiency. It gives us an open door to show prospective customers what we can do for them.”

The franchise is essentially a mobile parts store, a large box van stocked with thousands of parts that can be sold and delivered directly to manufacturers and machinery repair facilities virtually anywhere in the world. According to Nelson, “we sell to any company that manufactures or repairs any type of machinery. Our prospective customer base is enormous.” K & N handles the majority of the administrative duties for the franchisee, as well as the purchasing and warehousing of the parts sold from the “mobile parts store.” “We have created a franchise where the franchisee can just concentrate on making money and not have all of the usual headaches associated with owning and running a business,” Nelson said.

“We really believe that with our strong commitment to our franchisees and their customers, this really is the best franchise and career opportunity out there for someone looking for a mobile franchise,” Nelson said.

“We treat our franchisees like we treat our customers, and we want to be in business together and help each other make money for many years.”



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Franchise opportunities are available in every state except Utah, Nebraska, South Dakota and North Dakota. The investment cost is \$10,000 for the initial franchise fee; \$25,000 to \$35,000 for inventory; and between \$69,050 and \$179,000 for a total investment.

To learn more about the franchise opportunity, call 1-800-433-2170.